Message from our Board Chair

This month marks the end of Scott Parrish’s two-year stint as OBI board chair. In February, Karen Vineyard, OBI’s first vice chair and market executive for global commercial banking at Bank of America Merrill Lynch will step into that role.

[Click here to read Scott's final board chair message and share your thoughts with him scottparrish@oregonbusinessindustry.com.]

Get your tickets for the OBI Annual Meeting!!!

We are excited to announce that, this year, OBI will honor Reps. Jeff Barker, D-Aloha, and Shelly Boshart Davis, R-Albany, with our 2020 Jobs Champion Awards.

Join us for our 2020 Annual Meeting, Feb. 13, 7:30 a.m., at the Salem Convention Center to honor these two outstanding legislators. Keynote speaker for the event will be A.B. Stoddard, a national political columnist of RealClearPolitics, who will help us decipher what is going on in Washington, D.C.

The Jobs Champion Award recognizes lawmakers who foster job growth by supporting Oregon companies and standing up for Oregon businesses at the Capitol. Rep. Barker, who is retiring at the end of 2020, has a long history of looking out for Oregon jobs, and freshman Rep. Boshart Davis has quickly become known as a fierce advocate for Oregon jobs, paying particular attention to rural communities.

Reserve your seat now!

[Click here for more.]
Corporate Activity Tax Started Jan. 1

Oregon’s new Corporate Activity Tax started on Jan. 1, and OBI is at the table tracking the complex rulemaking process.

The Oregon Department of Revenue opened registration for the tax in December, and this month it posted its first group of temporary administrative rules. OBI summarized the rules; you can click here to read them.

As a reminder, the tax was part of the Student Success Act passed in the 2019 legislative session. Any business with more than $750,000 in Oregon commercial activity must register. The tax is $250 plus 0.57% of Oregon commercial activity over $1 million, and impacted businesses will have the ability to subtract 35% of their cost of goods sold or 35% of their labor costs, whichever is higher, from their taxable Oregon commercial activity.

The 12 temporary rules are listed on the Secretary of State’s website under Chapter 150, Division 317. The revenue department plans to issue more temporary rules in February and March. It will begin permanent rulemaking on April 1, when there will be opportunity for public comment.

If you want to contact the Oregon Department of Revenue directly, email cat.help.dor@oregon.gov. And feel free to reach out to OBI’s tax expert Mike Stober.

Meet Nancy Marquay!

Nancy Marquay joined OBI in November, as our vice president of member relations and strategic partnerships. Her plan in 2020 is to get around Oregon to meet members and learn more about Oregon business. We asked Nancy to tell us a bit about herself:

Where did you grow up? I was born in Southern California but grew up in Oregon – first in Portland and then Central Oregon. We moved around the state based on my parents’ business ventures. They were small business entrepreneurs, which is why I am passionate about helping small business in my job.

What has your career been like? For more than 30 years, I was in the advertising sales department of The Oregonian. I loved that job because it gave me the opportunity to learn about a variety of different businesses, what helps them prosper and grow. As my career advanced, I wanted to find new ways to support the business community. So I left the Oregonian and eventually took a job in the membership department of the Portland Business Alliance. I found I loved being part of a team that advocates for business, so I grabbed the opportunity to join OBI’s team.

What was your biggest moment in 2019? I should probably say it was starting my job at OBI, but I have to be honest. It was when my daughter Taylor called to tell me she was
engaged. It was a wonderful mom moment.

What are you looking forward to in 2020? Besides playing mother of the bride at a gorgeous wedding? I can’t wait to travel around Oregon and meet as many OBI members as I possibly can.

Do you have questions for Nancy? Contact her at NancyMarquay@oregonbusinessindustry.com.

---

**Holiday Giving**

OBI members were busy helping others during the holiday season. Here’s a few examples of businesses aiding their local communities:

- **Clouser Well Drilling** helped make the holiday brighter for Southern Oregon children in foster care by donating 26 “welcome boxes,” gift boxes for children to take to their new foster homes. Clouser Well Drilling also donated 24 shoe boxes for Operation Christmas Child. The boxes containing small toys, hygiene items and school supplies go to children in need through the Samaritan’s Purse.

- Employees of **The Standard** helped their communities by buying gifts, donating food items and volunteering. The Standard works with Morrison Child and Family Services and Providence ElderPlace, sends volunteers to nonprofit partners, and donates to food drives and shelters.

- **The Greenbrier Companies** partnered with The Sunshine Division to host holiday food and clothing drives in Lake Oswego and North Portland. Last year Greenbrier collected 4,700 pounds of donations and they’re donating again this year.

---

**December New Members**

**Brothers Cleaning Services**
Springfield
Brothers Cleaning Services provides full-service commercial janitorial and residential carpet, area rug and upholstery cleaning. Brothers Cleaning has been rooted in the Eugene/Springfield community for more than 40 years.

Advanced Long-range Systems
Eagle Point
50bmg.net
Advanced Long-range Systems is a shooting supply, equipment and accessory retailer.

Dorner Enterprise Inc
Central Point
Dorner Enterprise Inc. is a logistics company.

Cascade Automotive
Klamath Falls
www.napaonline.com/en/or/klamath-falls/store/27645
Cascade Automotive is a Napa Auto Parts store serving the Klamath Falls and Southern Oregon area.

Corvallis Caring Place
Corvallis
corvalliscaringplace.org
Corvallis Caring Place is a not-for-profit assisted living residence providing dignity and compassion in a life-enriching environment. It has been serving the community since 2002.

First Republic Bank
Portland
www.firstrepublic.com
First Republic Bank offers private banking, private business banking and private wealth management. Its specialized, relationship-based services include residential, commercial and personal loans, deposit services and wealth management. It has locations across the U.S., including Portland.

J&D Logging and Contracting LLC
Prairie City
J&D is a mechanized contract logging company.

Pharmaceutical Care Management Association
Washington, D.C.
www.pcmanet.org
The Pharmaceutical Care Management Association is a national association representing pharmacy benefit managers, or those who administer prescription drug plans for health insurance and Medicare.

Member News

Amazon Says Holiday Shopping Broke Records This Year
Intel Expands Paid Leave to Care for Babies, Sick Family and for Bereavement
Electrify America Charging is Coming to Some Bank of America Locations
Growing A to Z Wineworks Expands Sales Force
Pacific Power Foundation Grant Helps Support Coos Art Museum Student Exhibitions
Greenbrier Announces Webcast of Annual Shareholders Meeting
Wells Fargo Unveils Mural
Dunn Carney’s 12th Annual Ag Summit

Get up to speed on the most recent developments in legal issues, best practices and regulatory developments in agriculture. Come join the 12th Annual Ag Summit hosted by OBI member Dunn Carney’s Ag Team. The event is on Jan. 24, starting at 7:30 a.m. at the Salem Convention Center. Click here for more information and to register.

State Rep. Shelly Boshart Davis, an ag-issue champion from Albany, will be the keynote speaker.

Topics of the day include:
- Lien on Me: Debtor and Creditor Rights in the Agricultural Industry
- Opportunity Zones to Benefit Rural and Agricultural Areas
- Legal Issues for Growers Using the H-2A Program
- Water Rights: the Nitty Gritty

LegalPLUS Program

Did you know, by being an OBI member you can get free legal advice? OBI and Innova Legal Advisors provides members 15 minutes of free legal consultation each month through the LegalPLUS program. Contact Bob Blackmore at Innova Legal Advisors: Phone: 503-479-7175; email: Bob.Blackmore@innovalegaladvisors.com or click here for more information.

Wholesale Fuel Pricing

OBI has partnered with MCP Petroleum to drive down OBI members’ fuel cost. OBI is leveraging the collective purchasing power of our membership to get wholesale fuel pricing for our members. In addition to fuel savings, OBI members will have access to a
A comprehensive fuel management system that will reduce slippage, save valuable employee time and provide accountability and oversight of your company’s fuel consumption.

To find out how to save on your fuel cost, contact Nancy Marquay for more information.